

Buncombe County FY2022 Limited Obligation Bonds

Presented by Don Warn



- ✓ When considering the debt financing for FY22, the County secured a
 public sale issuance date from the Local Government Commission of
 July 20th, if the County were to pursue the public sale option and the
 County also issued a bank RFP to National, Regional, and Local lending
 institutions
- ✓ Staff looked at twenty (20) year and fifteen (15) year options for debt financing for approximately \$70 million in new money, as well as refunding of several outstanding debt issues



- ✓ The County was able to secure nine responses to the RFP
 - 1. Bank of America
 - 2. Capital One Public Funding, LLC
 - 3. JP Morgan
 - 4. Pinnacle Financial Partners
 - 5. PNC Public Finance
 - 6. TD Bank
 - 7. Truist Bank
 - 8. Webster Bank
 - 9. Wells Fargo Government Banking



- ✓ Based on responses received, as well as current public market estimates, we focused on two potential financing components
 - 1. \$70 million new money for approved County projects and Public School projects
 - County Projects \$26 million
 - Fleet and General Services Complex
 - Solid Waste Cell 7 and Cell 7 C&D
 - Solar Panel Installation Phase 2
 - ➤ Public Schools Projects \$44 million
 - 5 Asheville City School projects
 - 24 Buncombe County School projects
 - 2. Refinancing of the \$81.1 million of outstanding 2014A LOBs



- ✓ The analysis determined that bank financing for 15 years was the best option with Trusit Bank providing the most favorable terms
 - New Money
 - Locked in rate at 2.93%
 - 10-Year par call provision
 - Estimated debt service savings of \$4.5 million for a 15-year term, over a 20-year term
 - 2014A Refunding
 - Taxable rate of 3.71% for two years, converting to a tax-exempt rate of 2.93% at the eligible call date until maturity in 2037
 - 10-Year par call provision
 - Estimated debt service savings of \$6.6 million



Next Steps

<u>Date</u> <u>Task</u>

May 3rd BoCC Meeting - Consider Findings Resolution and Hold Public Hearing

May 19th Briefing - Introduce Issuance Resolution

June 7th BoCC Meeting - Consider Issuance Resolution approving 2022 LOBs and Financing

Documents

June 15th Close on 2022 LOB and funds available to County



Questions?

